# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

## FORM 8-K

# **CURRENT REPORT** Pursuant to Section 13 or 15(d) of The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported)	August 12, 2008	
	Energy Recovery, Inc.	
(I	Exact name of registrant as specified in its charter)	
Delaware	001-34112	01-0616867
(State or other jurisdiction of incorporation)	(Commission File Number)	(I.R.S. Employer Identification No.)
1908 Doolittle Dr. San	1908 Doolittle Dr. San Leandro, CA	
(Address of principal ex	ecutive offices)	(Zip Code)
Registrant's telephone number, including area code	510-483-7370	
	N/A	
(Forme	er name or former address, if changed since last report	rt.)
Check the appropriate box below if the Form 8-K filing is inter General Instruction A.2. below):	nded to simultaneously satisfy the filing obligation of	the registrant under any of the following provisions (see
☐ Written communications pursuant to Rule 425 under the Sec	urities Act (17 CFR 230.425)	
☐ Soliciting material pursuant to Rule 14a-12 under the Exchange	nge Act (17 CFR 240.14a-12)	
☐ Pre-commencement communications pursuant to Rule 14d-2	(b) under the Exchange Act (17 CFR 240.14d-2(b))	
☐ Pre-commencement communications pursuant to Rule 13e-4	(c) under the Exchange Act (17 CFR 240.13e-4(c))	
Item 2.02 Results of Operations and Financial Condition		
On August 12, 2008, Energy Recovery Inc. issued an earnings attached as Exhibit 99.1 to this Current Report on Form 8-K an		quarter ended June 30, 2008. A copy of such press release is
The information, including the exhibit attached hereto, in this C of 1934, as amended (the "Exchange Act"), or otherwise subjec Securities Act of 1933 or the Exchange Act, except as otherwise	t to the liabilities of that Section, nor shall it be deen	

Item 9.01 Financial Statements and Exhibits

99.1 News Release dated August 12, 2008

Exhibits

(c)

## EXHIBIT INDEX

Exhibit

**Description** 

<u>Number</u> 99.1 News Release Dated August 12, 2008

## **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

## ENERGY RECOVERY, INC.

(Registrant)

Date: 08/12/2008  $\underline{/s/Thomas\ W}$ illardson

Thomas Willardson (Chief Financial Officer)

### **Energy Recovery, Inc. Reports Second Quarter 2008 Financial Results**

SAN LEANDRO, Calif.—(BUSINESS WIRE).—Energy Recovery, Inc. (Nasdaq:ERII), a global leading provider of ultra efficient energy recovery products and technology for seawater desalination, announced today the results of its second quarter ended June 30, 2008. In the second quarter of 2008, ERI achieved net revenue of \$12.0 million, an increase of 247% compared to revenue of \$3.5 million reported for the same period a year ago. Year to date for 2008 net revenue was \$21.1 million, which represented an increase of 99% over net revenue of \$10.6 million for the six months ended June 30, 2007. ERI reported net income of \$1.8 million, or \$0.04 per diluted share, for the three months ended June 30, 2008 compared to a loss of \$0.4 million, or \$(0.01) per diluted share, for the same period last year. Year to date for 2008 net income was \$2.8 million, or \$0.07 per diluted share, compared to \$0.7 million, or \$0.02 per diluted share, for the same period last year.

In July 2008, ERI sold an aggregate of 16,100,000 shares of its common stock in its initial public offering ("IPO") at \$8.50 per share, including the underwriters' over-allotment option. Of the shares sold in the offering, 10,178,566 shares were sold by the Company and 5,921,434 shares were sold by selling stockholders. ERI received net proceeds of approximately \$77.1 million from the IPO, after deducting underwriting discounts and commissions and direct expenses. The financial effect of the IPO will be reflected in the Company's third quarter financial results.

"Our strong second quarter results reflect the continued growth of the desalination industry worldwide and our leading market share in the energy recovery segment," said GG Pique, President and CEO of Energy Recovery, Inc. "The recent IPO was a milestone event for the Company and our visibility as a leading player in our industry has risen as a result. The IPO proceeds put us on solid financial footing to pursue many important strategic initiatives that will further strengthen that leadership position."

ERI provides the following guidance for the third quarter of 2008 and the full year (in thousands, except per share data):

	Q3 2008	Full Year 2008
Estimated net revenue	\$6.8 to \$7.2 million	\$49.0 to \$51.0 million
Estimated net income	\$0.0 to \$0.3 million	\$6.5 to \$7.3 million
Estimated Earnings per diluted share	\$0.00	\$0.14 to \$0.15

#### Forward Looking Statements

This press release includes "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Such forward-looking statements include statements regarding the Company's ability to achieve certain levels of revenue and earnings in the third quarter and full year of 2008, the Company's ability to successfully implement its strategic initiatives and the Company's position in the desalination industry. Because such forward-looking statements involve risks and uncertainties, the Company's actual results may differ materially from those projected in such forward-looking statements. Factors that could cause actual results to differ materially include, but are not limited to, cyclical nature of sea water reverse osmosis plants, delays or postponements in the construction of desalination plants, the ability of our customers to obtain other key components of a plant, delays in governmental approvals, changes in customers' budgets for desalination plants and the timing of their purchasing decisions, interruption in the supply of key production components such as ceramic parts, shipping delays, and other risks detailed in the Company's filings with the Securities and Exchange Commission ("SEC"). All forward-looking statements are made as of today, and the Company assumes no obligation to update such statements. For more details relating to the risks and uncertainties that could cause actual results to differ materially from those anticipated in our forward-looking statements, please refer to the Company's SEC filings.

### Conference Call to Discuss Second Quarter 2008 Results

The conference call scheduled today at 1:30 p.m. PDT will be in a "listen-only" mode for all participants other than the investment professionals who regularly follow the Company. The toll-free phone number for the call is 800-951-9235 and the access code is 56522909. Callers should dial in approximately 15 minutes prior to the scheduled start time. A telephonic replay will be available at 800-642-1687, Access Code: 56522909, from 5:30 p.m. PDT on Tuesday, August 12, 2008 to 5:30 p.m. PDT on Tuesday, August 26, 2008. Investors may also access the live call or the replay over the internet at <a href="https://www.energyrecovery.com">www.energyrecovery.com</a>. The replay will be available approximately three hours after the live call concludes.

#### About ERI®

Energy Recovery, Inc. (ERI) is a leading manufacturer of energy recovery devices, which significantly reduce energy consumption and help make desalination affordable. ERI's PX Pressure Exchanger® technology (PX®) is a rotary positive displacement pump that recovers energy from the high pressure reject stream of seawater reverse osmosis systems at up to 98% efficiency with no downtime or scheduled resistance.

The Company has research, development and manufacturing facilities in San Leandro, California as well as direct sales offices and technical support centers in key desalination hubs such as Madrid, UAE, Shanghai and Florida. ERI services customers in Algeria, Australia, China, India, Korea, Mexico, Taiwan and the Caribbean. For more information on ERI and PX technology, please visit <a href="https://www.energyrecovery.com">www.energyrecovery.com</a>.

# ${\bf ENERGY~RECOVERY, INC.}$ ${\bf CONDENSED~CONSOLIDATED~STATEMENTS~OF~OPERATIONS}$

(unaudited, in thousands, except per share data)

	Three Months Ended June 30,				Six Months Ended June 30,						
	2008			2007		2008	2007				
Net revenue	\$	11,961	\$	3,452	\$	21,081	\$	10,591			
Cost of revenue(1)		3,951		1,574		7,625		4,428			
Gross profit		8,010		1,878		13,456		6,163			
Operating expenses:											
Sales and marketing(1)		1,453		1,224		2,796		2,415			
General and administrative(1)		2,854		960		5,515		1,733			
Research and development(1)		536		440		1,045		829			
Total operating expenses		4,843		2,624		9,356		4,977			
Income (loss) from operations		3,167		(746)		4,100		1,186			
Other income (expense):											
Interest expense		(24)		(8)		(45)		(25)			
Interest and other income (expense)		(23)		22		624		36			
Income (loss) before provision for income taxes		3,120		(732)		4,679		1,197			
Provision for income taxes		1,291		(308)		1,903		502			
Net income (loss)	\$	1,829	\$	(424)	\$	2,776	\$	695			
Earnings (loss) per share:											
Basic	\$	0.05	\$	(0.01)	\$	0.07	\$	0.02			
Diluted	\$	0.04	\$	(0.01)	\$	0.07	\$	0.02			
Number of shares used in per share calculations:											
Basic		39,827		38,560		39,816		38,416			
Diluted		42,284		38,560		42,240		40,747			

(1) Includes stock-based compensation expense as follows:

	Three Months Ended <u>June 30,</u>				Six Months Ended <u>June 30,</u>				
	2008		8 2007		2008		2007		
Cost of revenue	\$	8	\$	25	\$	31	\$	50	
Sales and marketing		29		96		102		168	
General and administrative		49		83		142		188	
Research and development		13		35		45		70	
Total stock-based compensation	\$	99	\$	239	\$	320	\$	476	

# ENERGY RECOVERY, INC. CONDENSED CONSOLIDATED BALANCE SHEETS

(unaudited, in thousands, except share data)

	June 30, <u>2008</u>	Dec	ember 31, 2007
ASSETS			
Current Assets:			
Cash and cash equivalents	\$ 1,655	\$	240
Restricted cash	_		366
Accounts receivable, net of allowance for doubtful accounts of \$85 and \$121 at June 30, 2008 and December 31, 2007, respectively	12,595		12,849
Unbilled receivables, current	2,693		1,733
Notes receivable from stockholders	1		20
Inventories	7,060		4,791
Deferred tax assets, net	1,052		1,052
Prepaid expenses and other current assets	3,774		369
Total current assets	28,830		21,420
Unbilled receivables, non-current	2,544		2,457
Restricted cash, non-current	_		1,221
Property and equipment, net	1,736		1,671
Intangible assets, net	329		345
Deferred tax assets, non-current, net	148		148
Other assets, non-current	51		42
Total Assets	\$33,638	\$	27,304
LIABILITIES AND STOCKHOLDERS' EQUITY			
Current Liabilities:			
Accounts payable	\$ 1,834	¢	1,697
Accrued expenses and other current liabilities	5,362	Ф	1,868
Liability for early exercise of stock options	3,302		20
Income taxes payable	455		1,154
Accrued warranty reserve	250		868
Deferred revenue	487		488
Customer deposits	835		318
·	172		172
Current portion of long-term debt			
Current portion of capital lease obligations	37	. —	38
Total current liabilities	9,433		6,623
Long-term debt	471		557
Capital lease obligations, non-current	46		63
Total Liabilities  Commitments and Contingencies	9,950		7,243
·			
Stockholders' Equity:			
Preferred stock, \$0.001 par value; 10,000,000 shares authorized; no shares issued and outstanding	_		_
Common stock, \$0.001 par value; 45,000,000 shares authorized; 39,825,782 and 39,777,446 shares issued and outstanding at June 30, 2008 and December 31, 2007 respectively	7, 40		40
Additional paid-in capital	21,131		20,762
Notes receivable from stockholders	(340)	,	(835)
Accumulated other comprehensive loss	(18)	,	(5)
Retained earnings	2,875		99
Total Stockholders' Equity	23,688		20.061
Total Liabilities and Stockholders' Equity	\$33,638	\$	27,304

## ENERGY RECOVERY, INC. CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (unaudited, in thousands)

	Six Months England 30,			nded	
		2008		<u>2007</u>	
Cash Flows From Operating Activities					
Net income	\$	2,776	\$	695	
Adjustments to reconcile net income to net cash from operating activities:					
Depreciation and amortization		238		134	
Interest accrued on notes receivables from stockholders		(9)		(16)	
Stock-based compensation		320		476	
Gain on foreign currency transactions		(586)		_	
Provision for doubtful accounts		1		(13)	
Provision for warranty claims		(550)		7	
Provision for excess or obsolete inventory		53		_	
Changes in operating assets and liabilities:					
Accounts receivable		839		314	
Unbilled receivables		(1,047)		280	
Inventories		(2,322)		(2,090)	
Prepaid and other assets		(3,409)		(122)	
Accounts payable		137		342	
Accrued expenses and other liabilities		3,427		(395)	
Income taxes payable		(699)		(494)	
Deferred revenue		(1)		81	
Customer deposits		517		7	
Net cash used in operating activities		(315)		(794)	
Cash Flows From Investing Activities				<u> </u>	
Capital expenditures		(286)		(297)	
Restricted cash		1,587		153	
Other		(1)		(26)	
Net cash provided by (used in) investing activities		1,300		(170)	
Cash Flows From Financing Activities					
Proceeds from long-term debt		_		177	
Repayment of long-term debt		(86)		(33)	
Repayment of revolving note, net		_		(438)	
Repayment of capital lease obligation		(18)		(21)	
Net proceeds from issuance of common stock		35		5,004	
Repayment of notes receivables from stockholders		518		10	
Other short term financing activities					
		(6)		367	
Net cash provided by financing activities		443		5,066	
Effect of exchange rate differences on cash and cash equivalents		(13)		(3)	
Net change in cash and cash equivalents		1,415		4,099	
Cash and cash equivalents, beginning of period		240		42	
Cash and cash equivalents, end of period	\$	1,655	\$	4,141	
•		1,000	=	.,	
Supplemental disclosure of cash flow information	•	15	\$	27	
Cash paid for interest	\$	45	. —		
Cash paid for income taxes	\$	2,603	\$	996	
Supplemental disclosure of non-cash transactions					
Issuance of common stock in exchange for notes receivable from stockholders	\$	14	\$	49	

CONTACT: Energy Recovery, Inc. Tom Willardson, 510-483-7370 Chief Financial Officer